

Testimonials

"He's a great guy to work with. Mike and I hit it off the minute we met and I have all the trust in the world for him and I think that's very important for this line of work. I wouldn't work with anybody else."

Linda Gagle

"Mike Carlson has shown us that the rate, terms and loan amount of a commercial loan can be effectively "negotiated". Anyone would be well served in utilizing his services."

Glen Davis

"I found that your skills as a mortgage broker benefited me financially. You provided the lowest rate that I reviewed. Your knowledge and contact with the banking system worked to our advantage."

L. Family LLC

"Mike Carlson is very astute and knowledgeable in not only all aspects of real estate investment, but in wealth management and growth in general."

Lynn Wertzler

"Analysis and Technical Abilities: Top drawer! Carlson is a master at sophisticated computer real estate analysis. They know how to evaluate portfolios and properties to determine the best purchase strategy."

John B.

"Mike Carlson has the ability to analyze and plan a strategy which takes advantage of market conditions, incorporates the best financing options and most importantly, maximizes the return on your equity."

**Gary M.
RKB Properties**

"You explained and made the 1031 exchange understandable."

L. Family LLC

"Mike Carlson possesses an amazing range of skills and abilities from a constant understanding of the big picture to meticulous management of all the details of complex investment real estate transactions."

Lynn Wertzler

"A+ on Mike's investment analysis skills. I've never had anybody do as in-depth of analysis as Mike did. His knowledge is greater than anybody I know and he's always doing research and learning. Mike is a good confidence builder."

Linda Gagle

"In the event of another real estate purchase, we would not hesitate to contact you to oversee the sale of our current property and the purchase of a new property."

L. Family LLC

"For anyone with real estate investments, Mike Carlson's services are a necessity in order to achieve top results."

Lynn Wertzler

"Brokerage and Negotiation Skills/Effectiveness: Very effective. As an experienced professional, Carlson did a much better job representing my interests than I could have myself."

John B.

"We were so pleased with your handling of the sale and purchase of our real estate that we referenced you as a contact for our children and our attorney if we should die and the children were to be left with the apartments. We knew that you would be honorable and not take advantage of them in settling our real estate holdings."

L. Family LLC

"Mike Carlson's financial/investment analysis skills are impressive. Whether looking to secure a commercial loan or strategizing about investment real estate in general he is a great resource."

Glen Davis

"Mortgage Brokerage (advantages found using a broker): Carlson found good properties and also good financing. He made the deal work!"

John B.

"I was first contacted and asked if I would be interested in a no cost or obligation analysis of my current rental properties to determine if I might be able to increase the returns they were generating. I figured there was nothing to lose so I accepted their offer. After having met with them I knew they were professional, highly competent brokers. But when I saw the in depth analysis they prepared I knew I had found the right advisors to work with on my real estate. The bottom line, I sold 6 small properties and acquired an 84 unit apartment. They even orchestrated the loan for me. Most importantly, I doubled my annual returns, and freed up hours of personal time I used to spend paying bills. I'm fishing a great deal more these days."

Jack F.

"We have owned several mid-sized investment properties for many years. I thought we had the financing and refinancing process figured out. I have since learned otherwise. Mike Carlson of The Carlson Company is much more than a mortgage broker. He is a full service financing resource. His services have proven to be invaluable."

Glen Davis

"He does a great job with complex 1031 Exchanges. He sold all eight of my smaller apartment properties simultaneously and made sure they all closed at the proper time. At the same time he was selling my current properties he identified a larger replacement property. This advance planning eliminated the stress that often goes along with completing 1031 Exchanges. I don't know of any other Broker that has the experience and expertise to competently execute an exchange with this many properties. I know he has done the same for many other clients."

Linda Gagle

"1031 Exchange Execution and Competence in Coordinating: Couldn't have been less stress free. Carlson's made my sale contingent upon first finding suitable exchange property. I had plenty of time to find just the right new property."

John B.

"When it comes to knowledge of investment property financing Mike Carlson is at the top of my list."

Glen Davis

"You showed considerable competence in negotiating with the various buyers of our duplexes which culminated in the sale of the duplexes and purchase of our apartment property."

L. Family LLC

"The Carlson Company is great - very professional, experienced and comfortable to work with. They took me, a beginning investor, calmly, carefully and completely through the whole purchase process - analysis of my portfolio, investment scenarios, identification and purchase of appropriate properties and follow-up management. I couldn't have done it without them!"

John B.

"When I was first contacted by Mike Carlson in 2004 we had already started the refinance process on one of our properties and had been told our requested loan amount could not be obtained. Not only did Mike Carlson secure the desired loan amount, he ultimately secured it through the lender that had already told us no."

Glen Davis